



Transforming natural resource management
Empowering communities
Transformer la gestion des ressources naturelles
Renforcer le pouvoir d'agir des communautés



Bloom by IMPACT Software Development

Clarifications for Bidders – Pricing, Team Structure, and Costing Approach Version 1. February

The following clarifications are provided to support all respondents in preparing their proposals.

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The following clarifications are provided to support all respondents in preparing their proposals.

1) Pricing scenarios (full capacity vs. maintenance)

As outlined in the tender documentation, respondents are requested to submit pricing for two scenarios:

- **Full capacity:** A full delivery team operating at full capacity. Proposals should clearly define what “full capacity” entails in terms of team composition and availability (see Section 2 below).
- **Maintenance:** A reduced team focused on maintenance and debugging support. Proposals should specify what “maintenance” includes in terms of team composition and availability.

Respondents are expected to provide:

- A **12-month price for each scenario** (and/or monthly pricing, as requested in the tender), and
- The **assumptions underlying the pricing**, including which roles are included and the expected level of effort per month.

2) Costed team structure (roles, rates, and time estimates)

Respondents should include a costed team structure that clearly outlines:

- **Roles** (e.g., Project Manager, Front-End, Back-End, QA, UX/UI, as applicable)
- **Rates per role** (hourly rates are preferred)
- **Time allocation per role** (e.g., hours/month or days/month) used to calculate the pricing for both scenarios (full capacity and maintenance)



Time estimates are understood to be projections and may be refined following technical discovery and prioritization.

Delivery is expected to be managed using an **agile, sprint-based approach**, with deliverables, effort, and associated costs agreed in advance of each sprint or deliverable. For example, work requiring a full-capacity team for two sprints would be costed as two sprint periods at the agreed full-capacity rate.

3) Variability in timelines and scope

Respondents may base their proposals on estimated timelines for the listed scope items. Variations are anticipated and will be assessed as part of normal project planning and prioritization processes.

Scope and prioritization may evolve over time. As such:

- Proposals should reflect reasonable assumptions based on the current scope, and
- Adjustments to effort and sequencing would typically be addressed through the sprint planning and delivery management process.

These clarifications are intended to ensure consistency and transparency across all submissions. Respondents should use their professional judgment to present clear assumptions, pricing logic, and delivery approaches aligned with the tender requirements.

